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About the cover: peonies are grown at the AFES Georgeson Botanical Garden. This variety, called Charm, was photographed by Jan Hanscom in 2000.

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## Peony a future crop for Alaska?



Agricultural & Forestry Experiment Station University of Alaska Fairbanks Misc. Publication MP 2004-01



# Peony—A Future Crop for Alaska?

Doreen Fitzgerald

[hether commercial growers in Alaska might someday export peonies for the cut flower market is the subject of a ten-year research project at the Agricultural and Forestry and Experiment Station (AFES). The peony is a long-lived, lowmaintenance, and cold-tolerant plant that produces a high-value crop. Exporting flowers from as far north as Fairbanks may seem unlikely, but the late bloom period of high-latitude peonies actually provides a commercial advantage: they would be marketed when they're unavailable from other North American producers. A commercial crop from Alaska could extend the peony season for national cut flower markets.

The peony plant produces a succession of blooms over about eight weeks. At lower latitudes, they bloom mostly in May and June. At Dutch flower auctions, according to the International Cut Flower Manual, 52 percent of all peony cut flower stem sales occur in May, 44 percent in June. Peonies are also grown commercially in Chile, where they are ready for market in January and February. In Alaska, due to the late spring, peonies bloom from mid to late summer (July and August).

"For someone motivated to develop and commercially produce them, peonies are an interesting alternative crop," said economist Hans Geier, research associate at the School of Natural Resources and Agricultural Sciences and AFES. "Along with the seasonal advantage, we have adequate air freight service to both Europe and the Orient, as well as the contiguous United States." Because peonies are a perishable, high-value crop, they are usually shipped air freight to the wholesale buyer, who pays the freight charges.

Peonies belong to the family Paeoniaceae and the genus Paeonia, within which there are a number of species and many cultivars. Both herbaceous and tree peonies are perennials, but tree peonies, which grow to eye level on woody stems with few branches, are not used for cut flowers. The more commonly grown herbaceous peony is a bushy plant, with green, pink, or red stems that grow two to four feet tall and turn green by the time they are cut down in the fall. Each cultivar has leaves a particular shade of green, with shapes ranging from broad to grass-like. Flower colors are white, yellow, cream, pink, rose, and deep red. Peonies are grouped into types according to the petal shape: single, Japanese, anemone, semidouble, bomb, and double. After winter, the plant emerges as dark red shoot that in just a few weeks will become a



At top left, Paeonia lactiflora, Chinese Peony-photograph © 1999, Dr. Nick Kurzenko. Above, pink single blossoms of the domestic peony, a variety called Sea Shell—2001, Georgeson Botanical Garden Collection



Wild Mountain Peony, Paeonia brownii, growing in California. Photograph © 2001 by Jeff Abbas.

Paeonia californica California Peony, a wild species. Photograph © 2003 by Charles E. Jones



#### History

In Alaska, peonies have been a favored garden flower for more than fifty years, but worldwide their cultivation history is much longer. There is evidence of their extensive use in both the Far East and Europe as long ago as two thousand years. According to Luoyang Flowers and Trees Company of Luoyang, China, the herbaceous peony, called the "queen of flowers" in China, has been cultivated there for 2500 years. The Chinese have cultivated tree peony, or "king of flowers," for more than 1500 years, and the plant is the Chinese national flower (see http:// www.peonyworld.com/sinopeony.htm).

In both Europe and the Far East, peonies have been used as food and medicine, for garden beauty, and as sources of artistic inspiration. The first use of peonies by humans may have been medicinal, and many parts of the plant are used. In texts describing traditional Chinese medicine, three peony preparations are common. Mu Dan Pi, made from tree peony bark, is said to cool the blood and have antibacterial properties. Chi Shao Yao, made from herbaceous peony root, is thought to cool the blood and relieve pain. Bai Shao Yao, made from the same root, but have photographs of many peony cultivars. with bark removed, is used to nourish the blood. The medicinal use of peonies in the west has been uncommon since medieval American Peony Society 250 Interlachen Road times, when two peonies were widely used: P. officinalis and P. Hopkins, MN 55343, USA mascula (respectively known as the female and male peony). Peohttp://www.americanpeonysociety.org nies apparently were used for childbirth, warding off evil spirits, curing jaundice and gall stones, controlling epileptic seizures, The Peony Society (formerly the British Peony Society) and soothing teething pain. Peony seeds have been swallowed http://www.paeonia.org whole to prevent bad dreams or used in a poultice to relieve Secretary Hugh Bennison rhbennison@waitrose.com stomach aches; flower petals have been dried and used to make Canadían Peony Society a tea for soothing a cough. Modern research involves evaluating c/o Royal Botanical Gardens the medical potential of the chemical compounds in peonies. P.O. Box 399, Hamilton, ON, L8N 3H8, Canada In Asia, the peonies grown for medicinal use come from China, http://www.peony.ca, e-mail: admin, peony.ca Korea, and Taiwan. Most of the peonies harvested are grown for Heartland Peony Society, Membership c/o Jim Crist, that purpose, though some peonies are still taken from the wild. Research there is underway to improve yields and increase the 15738 Horton Lane, Overland Park, KS, 66223 http://www.peonies.org (photos of 256 peony cultivars) concentration of desired compounds.





Illustration by Jean Henri Jaume Saint-Hilaire, ©1995–2003, Missouri Botanical Garden, http://ridgewaydb.mobot.org/mobot/ rarebooks.

### Peony Societies

In 1903, the American Peony Society was organized to "increase the general interest in the cultivation and use of the peony, to improve the methods of its cultivation, to increase its use as a decorative flower, to properly supervise the nomenclature of the different varieties and kinds of peonies, to encourage the introduction of improved seedlings and crosses, and to hold exhibitions with all members participating in the showing of their homegrown peonies." This and several other societies have web sites, all of which provide more information and some of which



applied as needed. One to two pounds of actual nitrogen per 1,000 square feet of production area per year of a 1-1-1 ratio fertilizer is adequate for plant growth and flower production. One half of the annual amount of fertilizer is applied at the time of shoot emergence in the spring. The second half can be applied after the plants go dormant in the fall. Keep all fertilizers away from the crowns and spread it over the area where the roots grow, 6–18 inches from the crown. The fertilizer is worked thoroughly into the soil around the plants. Avoid applying too much nitrogen.

Weeding Growers must control weeds in field production of peonies, because competition with weeds reduces flower quantity and quality. A bed full of weeds also increases the time required to harvest, raising labor costs. Several options are available to combat weed growth: herbicides, barriers or mulches, hoeing, and hand-weeding.

Single, Japanese, and semidouble flowers should be dried using the surround and cover method because it best preserves the flower shape. If using this method for double peonies, they should be only partly open. First, remove most of the stem, because the flowers dry most efficiently in shallow containers.

Charm peony at the Georgeson Botanical Garden, July

Choose a drying substance such as white cornmeal, sand, borax, kitty litter, silica gel, or a specially formulated product. Avoid anything that will soil the flower or be difficult to remove. Place the flowers with stems removed on a <sup>1</sup>/<sub>2</sub>- to <sup>3</sup>/<sub>4</sub>-inch layer of drying substance in a container two to three inches deep. Carefully pour the drying substance over, around, and through the petals to cover the flowers. Instructions regarding light, temperature, and timing vary with the drying material. Books such as the one listed in Further Reading at the end of this article describe specific handling methods for each material.

#### Dried & Preserved Flowers

While not a subject of current AFES research, peony buds and

blossoms may be dried by the home gardener or for the commercial market, which includes craft outlets and florists. When dried, both bud and blossom retain good color and shape. The double types are used for Victorian style winter bouquets, the single and semidouble types for contemporary arrangements. For immediate drying, flowers are harvested at the desired stage of development, or buds can be harvested and opened the desired stage before drying.

Both buds and blooms can be dried by hanging upside down or by the surround and cover method. Freeze drying also works well, but requires expensive equipment. If drying for commercial use, bunching and grading can be done in the field when flowers are to be dried immediately. Strip foliage from the bottom one-third of the stem and bunch the flower heads together. Cut the stems to the longest uniform length and secure with two rubber bands, one near bunches to dry in a dark room at 50°F or higher with 50-60 percent relative humidity.



the cut end and one farther up the stems. Hang the Peonies at the Georgeson botanical Garden, summer 2002. Martha Bullock is the light variety at lower left, Kansas the darker blooms at right—Georgeson Botanical Garden Collection.

lush, two- to four-foot bush. The large blooms last only a week or so, but in the home garden, selecting early, mid-season, and late cultivars can provide up to eight weeks of bloom.

"Our AFES research project aims to identify which peony cultivars are suitable for commercial cut flower production in Alaska and what potential pest and disease problems exist that might influence management of commercial fields," said Pat Holloway, associate professor and director of the Georgeson Botanical Garden. Conducting the study with her are horticultural assistant Janice Hanscom, and Grant Matheke, superintendent of the botanical garden. "Because no large-scale commercial production exists here, little is known about peony cultivation



as a field-grown cut flower in Alaska," Holloway said. "In home gardens, given ample snow cover and a warm, sunny location, they are known to bloom reliably for many years."

The report of the first year's research will be published this year by AFES as a research progress report.\* Because peonies are not commercially harvested until at least the fourth year after planting, the AFES research data for the first year is preliminary. The research is funded by a special grant sponsored by U.S. Senator Ted Stevens through the U.S. Department of Agriculture (USDA) Cooperative States Research, Education, and Extension Service.

## The Peony Market

According to the Kansas Cooperative Extension Service, there is a revived market for peonies, which in the United states traditionally were sold for Memorial Day grave decoration. Today they're used in flower arrangements, wedding bouquets, and special large arrangements for such clients as hotels. Most wholesalers want large quantities, and have an apparent preference for white peonies over red or pink. Whatever market is chosen, peonies are sold in the bud stage with instructions to the buyer on how to open the flowers for the longest vase life. The USDA has established standards for grading commercial peonies.

Before investing in roots, plants, or equipment, a potential grower should understand the cut flower market and identify market strategies. A profitable and sustainable business requires the producer to be flexible, identify more than one outlet. Outlets for commercially grown flowers are:

- Direct retail markets: farmers markets, roadside markets, restaurants, caterers;
- · Local wholesale markets: florists, grocery stores, flower brokers, freeze-drying operations;
- Regional, national, and international wholesale markets: cooperatives, flower brokers, craft supply markets.

For the peony grower, there are several important concerns: • suitability of varieties for commercial cutting and handling;

- recognition of the proper stage of maturity for cutting (varies widely among varieties);
- the speed with which flowers can be cut, graded, and stored;
- proper storage conditions before shipping;

• proper crating, packing, and identification of grade.

The best plants for commercial production bloom freely and reliably from year to year and produce a single bud or a stem with few laterals, because this requires less labor for disbud-



A hardy early bloomer, possibly a hybrid, donated to the Georgeson Botanical Garden by Jana Gordon—Georgeson Botanical Garden Collection.

ding. The qualities of a highly marketable peony include: good color and attractive form through all stages of development, preferably with a double flower; desirable fragrance; stiff, wiry, straight stems of uniform length (20-32 inches); low-set foliage of good color and quality; tolerance for abuse during shipping; and responsive to storage and water treatments.

#### First Year Trials in Fairbanks\*

One hundred fifty peonies purchased during fall of 2000 were potted into ProMix horticultural peat-lite mix, and stored at 40° C until April 2001, when the pots were moved to a greenhouse with a minimum night temperature of 100° C. On June 1 they were moved to a cold frame for hardening and further growth. The containerized peonies were planted between August 15-20 into a south-facing plot at the Georgeson Botanical Garden on the AFES farm in Fairbanks.

The peonies were planted in Tanana silt loam soil in doublerow raised beds covered with landscape fabric for weed control. Each row was equipped with a double row of Ro-drip trickle irrigation. On a raised bed one meter wide, plants were spaced 46 centimeters (about 18 inches) apart within the row with approximately 18 inches between rows. Holloway said that the second phase of her project will investigate the effects of this spacing, which is tight compared to garden standards.

The experimental design consisted of six plants for each of thirty cultivars, some of which are shown in the list on page 6. To account for the growth advantage at the outside edge of the plot, guard rows of Sarah Bernhardt peonies were planted at the ends of each row and along the length of each row on the east and west edges. Plots were mulched with spruce branches in October, 2001. Because stems were not harvested, no data were analyzed statistically during year one.

Most peonies survived the winter despite a lack of early season snow. The cultivars varied widely in vegetative growth, ranging from less than one vegetative stem per plant to more than twelve stems. Plant height is related to latitude and duration of winter chilling temperatures. For instance, average stem length in Fremont, California, is 25 cm; in Pantego, North

\*See AFES Research Progress Report 41, *Peonies for Field* Cut Flower Production, First-Year Growth, October 2003.

3



Rosenfeld peony blossom—Georgeson Botanical Garden Collection.

Carolina, 45 cm; and in the upper Midwest states, 60-90cm, according to Stimart. The first-year stem length in the trials averaged 46 + 12 cm and ranged from 0.3 cm to 63 cm.

All cultivars except Jaycee, Mrs. FDR, and Shawnee Chief bloomed. All were listed in commercial sources as early or midseason bloomers at lower latitudes, with May and June bloom times given by Stimart (1985) and Gast (2000). In their first year grown in Alaska, the bloom season began June 30 and extended through August 7. Some differences in bloom times were recorded for the Alaska-grown plants, but factors such as number of blooms per plant and number of plants with blooms influence the length of bloom season.

"This first-year project has shown that a variety of cultivars may be grown in Alaska and that it may be possible to select plants for various seasonal bloom times," said Holloway. "Selecting additional cultivars for late-season cultivars may extend the harvest season into late August."

Floral stem lengths were well within the range of cut flower production from lower latitudes, but as Holloway pointed out, one season is too early to predict flower quantity and quality in each cultivar. "During our first season, no disease or insect pests were recorded on any of the cultivars," she said.

The most common diseases of peonies are gray mold (Botrytis cinerea), Peony leaf blotch (Cladosporium paeoniae), Phytophthora blight (Phytophthora cactorum), root rots (Fusarium sp., Rhizoctonia solani, Sclerotinia sclerotiorum, or Thielaviopsis basicola) and root-knot nematode (Meloidogyne sp.). Gray mold can be so severe as to jeopardize cut flower production for many years, according to Stevens (1993) and Stimart (1985).

#### Economics

Establishing a commercial peony growing operation is no small investment in either time or money. The grower must wait five years for full production, and initial costs could be has high as \$350,000, including fixed and operating expenses for five years. However, it appears that a successful one-acre operation could be very profitable.

Flowers are not harvested for at least the first three years after planting. During this time, the buds are merely pinched off, leaving as many leaves as possible on the plant to increase plant size. According to the Kansas Cooperative Extension Service, each plant can be expected to produce 20–30 flower stems in the fourth year. Only one-third of these should be harvested. The remaining flower buds should be pinched off to maximize leaf surface area and plant development. From the fifth year on, a mature, vigorous plant should produce 36–50 flower stems, half of which should be left unharvested to maintain the health and productivity of the plant.

As a senior thesis, 2002 graduate Marie Klingman investigated the production and transportation considerations for exporting peonies from Fairbanks, Alaska. She cites the International Cut Flower Manual in her analysis of plant yield at ten blooms per plant. She reported that a spokesman for

Mayesh Wholesale and Retail in California said that in 1999, for example, peony prices ranged from 75 cents to \$4.00 a stem.

Because an acre of peonies can sustain 10,000 plants, at a modest 10 stems per plant the plot would produce 100,000 stems a year. If a moderate wholesale price of \$1.50 per stem was obtained, the acre of peonies would gross \$150,000; 20 stems per plant would gross \$300,000 a year.

According to Klingman's analysis, the startup cost for a oneacre, drip-irrigated peony bed in Fairbanks (2001) would be about \$173,060, of which \$138,000 is the cost of a vacuum cooler for post-harvest refrigeration. This cost could be reduced if another means of refrigeration was obtained. The 10,000 peony crowns for a tightly spaced acre would cost from \$19,000 to \$37,000, depending on the variety. Klingman also included a small service building (\$12,000) constructed in the second year, and a truck purchased in year three. The refrigeration would not have to be in place until the fourth year, before the first harvest.

Operating costs in the second and third years would be low (\$3,353) because there is no harvest or packing expense. In year four, the first harvest year, operating costs would rise to about \$32,000, largely due to labor and the cost of packing and shipping materials.

Klingman's analysis shows that during the first five years (two of which are harvest years), the total gross income could vary from \$112,500 to \$600,000. Five-year total expenses would range from \$331,000 to \$348,000. If 10 stems per plant were sold at a moderate price, the first five years of operation could cover the startup and fixed expenses.

Peony plants have a productive life of up to twenty-five years. In years five to twenty-five, the gross income could range from \$75,000 to \$400,000 a year. Expenses for full production would be about \$55,000 annually, most of which is the cost of labor, which was estimated at \$12 an hour.

### Growing Peonies

#### Soil

Herbaceous peonies do well in a wide range of climates and soil the mound will sink to proper level. If it does not, level it in the spring. As the peony grows older, the crown naturally pushes types, but prefer a fertile, clay loam, with well-drained subsoil, which helps prevent root rot and fungal disease. The optimum upward and has to be covered with soil. soil pH is 6.5. The plants grow from an underground crown and Mulching have either pointed or large, bulky roots. After the blooming After the ground freezes, mulch plants with leaves, season, stem buds called eyes form at the stem base, and wheat straw, or other material to prevent them from these buds are the source of new stems in the spring. Peony being heaved out of the ground through alternate Flowers are terminal, with one to three lateral buds. Cultivars freezing and thawing. An Alaska grower probably Before planting, as much organic matter as posshould mulch every winter as insurance against in Year One sible should be added to the soil. This is done well a lack of snow cover. In general, mulching after in advance of planting to allow the soil to settle Better Times the first winter is usually not necessary, except and prevent the plants from sinking. The soil is Bowl of Beauty in the case of tiny divisions or young seedlings, plowed to a depth of one to three feet and al-David Harum which should be mulched for several years. lowed to settle. Deeper plowing facilitates root Do not use manure or dead peony leaves and Doris Cooper growth, with a corresponding increase in the stems as a mulch. The mulch is removed as Duchess de Nemours plant size and amount of bloom. soon as the shoots break through the ground Felix Crouse Planting in spring. Young peony plants are particu-Felix Supreme larly slow in shoot appearance and may be a Plant peonies in full sunlight, away from the month later than established plants. When Festiva Maxima competitive effects of tree roots. Choosing the soil is sufficiently dry, shallow cultivate a sheltered location will protect the plants Florence Bond to break up the soil crust, being careful not from wind damage. The location should be Gardenia to injure roots near the soil surface. permanent, because after transplanting, pe-

onies should not be harvested for the next three years.

Peonies, which go dormant in late August, can be planted between September 1 and freeze up. Allow enough time before frost for the soil to settle in around the roots. Stock dug the previous fall and kept in cold storage over winter can be planted in the spring, but such peonies will be less vigorous the first year because the root system will have had a shorter time to develop.

Plant spacing depends on cultivation method. For cross cultivation, space four feet every direction. Peonies are more commonly planted in rows, with a 24- to 36-inch spacing between plants and four feet between rows. The AFES study will look at the effects of tighter spacing. Dig each hole large enough to accommodate the root without crowding it. In heavy clay soil, plant so the buds are one to two inches below the soil surface. If the soil is light and friable, two to three inches is the proper depth. If the roots are planted too deep, a gnarly and much-branched stem develops between the roots and the shoots. These plants are predisposed to decay or develop galled overgrowth. Too-shallow planting allows root displacement by frost during winter or early spring, and roots too near the surface may become exposed, increasing the chance of rot or injury from cultivation. Small divisions need extra care and should be planted no deeper than two inches.

Care should be taken not to plant the root upside down. Because air pockets in the soil will dry out and kill roots, fill soil in around the roots until no voids are left below the plant or among the rows. Firm the soil well and fill in until it just covers the roots and buds. Pour in about a gallon of water and let it settle, then fill in with loose soil, mounding it a few inches for winter protection and to keep the roots from heaving. Normally,

Gay Paree Jaycee Kansas Karl Rosenfield Louis Van Houtte Mighty Mo Mons. Jules Elie Mrs. FDR Nancy Nicholls Pink Parfait Princess Bride Sara Bernhardt Shawnee Chief Therese Vivid Rose

**Disbudding** Disbudding is the removal of lateral flower buds growing in the leaf axis so that all of the plant's resources contribute to one flower per stem, which enhances growth of the terminal flower bud. It is done when the auxiliary buds are barely large enough to handle. For specific markets and with certain cultivars, the terminal bud is removed to promote lateral bud development or spray types. If quantity is desired and smaller flowers with little stem length are acceptable, lateral buds may be allowed to develop. Because peonies grown for cut flower markets are cut when in bud, the plants may not require staking in normal weather conditions.

#### Water

Peonies need a liberal supply of water, especially while blooming. Although they can withstand dryness to the point of drought, a reasonable amount of moisture is essential for the best development. Attempting commercial production without supplemental irrigation would be unwise, due to the crop's value and market demands. Drip irrigation is recommended, because overhead watering could physically damage the flowers, cause spotting on the petals, splash soil onto the foliage and promote the spread of disease. The amount and frequency of water required will vary with the weather and crop maturity. The irrigation schedule is based on soil moisture in the root zone. Care should be taken to avoid over watering, which promotes root rot.

#### Fertilizers

Before a fertilizer program is initiated, the soil always should be tested for nutrient content. The increased water requirement of cut flowers increases fertilization requirements. Fertilizer is